

CCMSI



Midland, LLC

Memo Regarding Corporate Name Change

TO: Clients and Vendors of CCMSI Midland, LLC

FROM: The Employees of CCMSI Midland, LLC

SUBJECT: Corporate Name Change

DATE: October 16, 2007

Midland Management Company of Illinois, one of the fastest-growing enterprises in the managed care field, and its wholly owned subsidiary, CCMSI Midland, LLC, have combined to form Sage Technologies Co., effective immediately. Sage Technologies serves two lines of business: management and “back office” services for independent practice associations (IPAs) and physician-hospital organizations (PHOs), and third party administration (TPA) services for employers who maintain self-insured employee benefit plans. Sage Technologies has offices in Rockford, IL, Champaign, IL, and Hartland, WI.

Sage Technologies serves clients throughout the United States, but primarily in Illinois, Wisconsin, Indiana and Missouri. Its services include health benefit claims processing, customer service, utilization management, and health care data reporting and analysis to help its clients better manage their businesses. Integrating its clinical experience with its TPA experience has enabled Sage Technologies to offer expanded services to both business sectors.

The company was founded by Cameron Brown and Tim Abair in 1998. Significant growth followed, and in 2006 the company acquired the Benefits Division of CCMSI, Inc. Sage Technologies now employs approximately 80 people.

Today the company provides a variety of services to its clients, including:

- Claims processing with extensive use of Web-based claims and electronic data interchange (EDI)
- Customer service, including state-of-the-art tracking and reporting capabilities
- Excess loss and reinsurance placement and recovery
- Data analysis and reporting
- Web-based, self service tools for claims and eligibility
- Contract management for payers and providers

Sage Technologies will continue to offer the same set of services to its clients. Please see the frequently asked questions attached for a more specific review of what does and does not change.

More information about Sage Technologies Co. can be found at www.useSage.com.

Phone: 800-634-3506 **Fax:** 815-490-6709 **E-mail:** support@usesage.com
PO Box 17009, Rockford, IL 61110-7009

Frequently Asked Questions
Name Change to Sage Technologies
Third Party Administration Clients and Vendors

1. Why are you changing the name? The name change reflects the combination of Midland's decade of experience in managed care with CCMSI Midland's TPA experience to offer expanded services.
2. Will Benefit Ice Change? There will be a new entry point into the Benefit Ice System (see Website discussion below). Once into the system everything will look and function in the same manner.
3. Will there be different staff assigned to my account? There will be no staff changes as a result of the name change.
4. Will there be a change in the phone numbers I use to call CCMSI Midland, LLC? There will be no change for the phone numbers as a result of the name change.
5. Will there be a change in the address or offices for CCMSI Midland, LLC? No, we will continue to run our administrative services from the Rockford and Champaign locations.
6. Will we be required to change our agreements? There are no requirements to change our agreements as a result of the name change.
7. Will we need to have new ID cards? Yes, over the next three months we will print new ID cards for your members at our cost. We will contact you to develop the most efficient and least intrusive way to get this accomplished. Note that only the logo will change.
8. Will we see the new name in places other than the ID Cards? Yes, the new name and logo will soon begin to appear on EOB's, bank checks and letters from our office.
9. Will you notify employees so that they are not confused? Yes, for some period of time we will include a notification in mail that goes out describing the new name and why things look different than they had in the past.
10. Where can I go for more information? You can log into our website at www.UseSage.com or call our office at 800-634-3506.

